

Microsoft Dynamics SL 2011 FEATURE PACK 1

Become a Dynamic Business.

Think forward.

The way people and organizations work is changing. Take control, and shape your future with proactive responses to the forces of change. Connect your company to the business tools that help your company run. Use Microsoft Office 365, Microsoft Dynamics CRM, Microsoft Project Server, and other solutions for visibility and connections throughout your business. You and your team will have greater access to the tools and forward-looking insight you need to work better, faster, and smarter.

Increase productivity.

Microsoft Dynamics SL 2011 FP1 will not only transform how you and your team work, but will increase productivity and effectiveness. Compelling new features give you the ability to access your data through the Business Analyzer, create the reports your employees need, provide additional project insight, enhance your current processes, and more!

Stay ahead.

Success is about more than growing your business in the near term. It's about sustaining profitable growth over the long term. Getting the most out of your business investments directly contributes to this goal. Your Microsoft Dynamics Business Ready Enhancement Plan (BREP) helps you:

- Stay current on the latest and best solution.
- Get more out of your IT investments.
- Chart a technology roadmap that keeps your business on the forefront of innovation.

While Microsoft Dynamics delivers the vision, tools, and support you need to get ahead of changing business conditions and the competition—at the end of the day, you're in charge. Set the pace that fits your situation. Deploy on-premises or with a partner-hosted solution. It's your choice.

Business is changing. You notice it every day. Customer preferences and competitive factors change in a heartbeat. The way people work is changing, too. One thing that hasn't changed is that people drive your business success. When every transaction and interaction counts, your people need flexibility, visibility, and insight to help them be proactive and productive.

You can scramble to keep up with these changes or you can take control and shape your future. Microsoft is committed to help you do this by delivering a comprehensive vision and solution for your business. Consistent product releases that innovate, are cost effective to deploy, and are easy to implement at your pace help you transform your business.

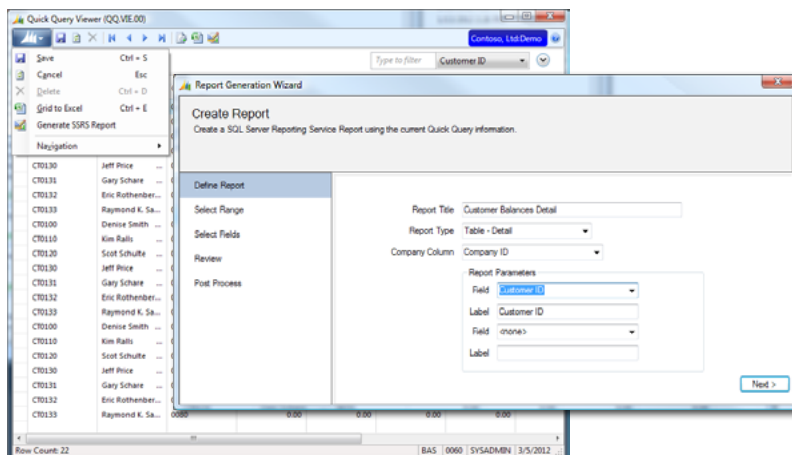
With Microsoft Dynamics SL 2011 FP1 you can:

- Transform the way your people work by putting timely information and easy-to-use tools in their hands when they need them, regardless of location.
- Connect the people inside and outside your organization and give them insight and context to drive better decisions and boost productivity.
- Improve your margins and enhance the bottom line, generating cash to fund growth.



Provide insight to all areas of your business with the Business Analyzer in Microsoft Dynamics SL 2011 FP1 and convenient collaboration using Microsoft Lync.

Turn Quick Query Views into Business Analyzer reports with the Microsoft SQL Server Report Generation Wizard.



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People drive your business success.

Give them fast, convenient access to the information they need to connect, collaborate, and take control of your future.

Remote Access to Time and Expense Entry

Provide employees easy access to the Microsoft Dynamics SL project time and expense entry, so they can connect and enter information wherever they are, from their PC, tablet, or smartphone.

Business Analyzer

The Microsoft Dynamics SL Business Analyzer (BA) provides personalized key performance indicators (KPIs) with drill-back capabilities that let you move from a high-level view down to a specific record, and action buttons to assign tasks and collaborate more easily with others. Enhanced Role Centers give people quick, portal-based access to reports and deliver insight across the organization, saving time and money—all without a full user license.

Equipped with the Business Analyzer dashboard, you and your team will quickly track KPIs, anticipate opportunities, delegate tasks, or take informed action. The Business Analyzer delivers role-specific insight across your business, so each member of your team can drill down to relevant details, collaborate with others, and take quick action.

Quick Query SSRS Report Generation

Automate the creation of Microsoft SQL Server Reporting Services (SSRS) reports from existing or custom Quick Queries. The Report Generation Wizard:

- Creates and deploys SSRS reports that can be viewed in the Business Analyzer.
- Creates summary and detail reports that provide drill-down capabilities.
- Creates links in SSRS reports to Microsoft Dynamics SL screens.

Microsoft Lync Connectivity

Collaborate on Business Analyzer reports using the built-in support for Microsoft Lync, providing video, audio, and chat capabilities with others in your organization.

Business Intelligence

Broaden the reach of your business intelligence. BIO 2011 for Microsoft Dynamics SL 2011 offers both full-service and self-service users a more complete look at the business, with out-of-the-box views of their data that are fully interactive.

Drive efficiency up while you drive costs down.

Simplify day-to-day functions and processes, and you will decrease operating expenses and improve cash flow.

Project Indirect Cost Reporting and Management

New features store more information on actual and provisional data. This provides better:

- Support for multiple cost pools (fringe, overhead, material handling, G&A, etc.).
- Monitoring of provisional versus actual indirect costs.
- Supporting details used in requesting provisional rate adjustments.
- Adjustment processes for the variance between year-to-date provisional and year-to-date actual indirect costs.

Hard Close Restriction by Module

Prevent posting batches to prior periods either globally or by Microsoft Dynamics SL module. Provide power users with the ability to override this feature as needed.

Suppress Batch Control Reports

Suppress the printing of batch control reports either globally or by Microsoft Dynamics SL module.

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Project Flex Time Entry Enhancements

The new Project Flex Time, Business Portal time entry now allows for the entry of multiple user-invoice comments. Additional comments provide customers with the additional details on the work that was performed.

Service Series Pricing Enhancements

New pricing groups can be created for multiple customers, customer sites, or inventory items. These groups are used to update revised price discount percentage for special pricing. Updates also support start and end dates for limited-time offers.

Position your business on a platform for growth.

With a business solution from Microsoft, you will have the security and flexibility to adapt and grow while managing your IT costs.

Connected Business

With Microsoft Dynamics SL 2011 FP1 you can align your enterprise resource planning (ERP), project planning (Microsoft Project Server), customer relationship management (Microsoft Dynamics CRM), and productivity solutions (Microsoft Office) on a single, powerful platform to drive deep integration and connections across your business.

Web Services

Connect custom or third-party applications to Microsoft Dynamics SL using the latest web services:

- Project Time Entry
- Project Expense Entry

Both web services will support the Microsoft Dynamics SL document attachment feature.

Office 365 Support

Feel confident in deploying Office 365, knowing it is supported by Microsoft Dynamics SL 2011 FP1. DocShare, Output Routing to SharePoint, and Attachments now support SharePoint Online. Features that supported uploading documents to SharePoint now can save files to SharePoint Online.



Business is changing.

It's time to get ahead of the changes instead of reacting to them. Microsoft Dynamics SL 2011 FP1 can help you do that. How? By helping you gain greater control over the information and processes that drive your business. Greater control helps you increase your margins, improve your bottom line, and drive growth. Go ahead, check your rear-view mirror, you'll be ahead of those changes and your competition, not scrambling to catch up with them.

Contact your Microsoft Dynamics SL partner to learn more about Microsoft Dynamics SL 2011 FP1 and how a complete business solution from Microsoft can help you shape and grow your business.

FOR MORE INFORMATION ABOUT MICROSOFT DYNAMICS SL 2011, VISIT:

<http://www.microsoft.com/en-us/dynamics/erp-sl-overview.aspx>