

# The New State of Work in Challenging Times





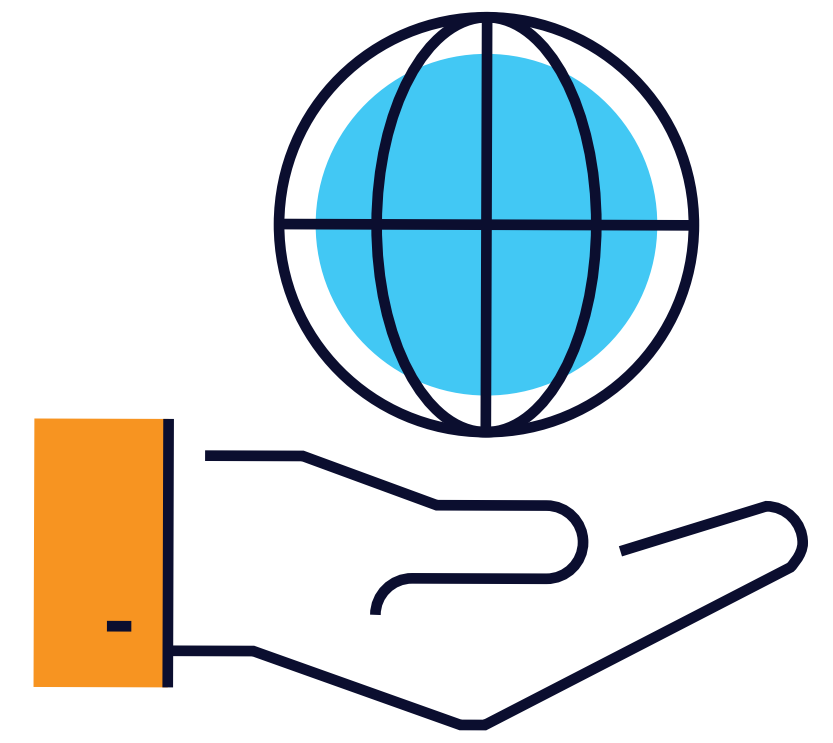
**Today's hypercompetitive digital economy is causing dramatic transformations in every industry.** At the same time, the coronavirus pandemic has changed the face of the workplace—probably forever. While all organizations are making it their top priority to keep their people safe and healthy, they are also feeling tremendous pressure to work faster and more efficiently.

**Offices are empty, virtual teams are the new norm, and organizations are scrambling to figure out how they can execute and deliver with a 100% remote workforce.** These changing working conditions mean that employees, contractors, and partners working from home must have access not only to the business software they use every day, but also to each other.

**Acumatica Cloud ERP enables users to work from anywhere.** Using our powerful platform, you can easily communicate and collaborate with members within and outside of your team to keep driving work forward. Everyone knows what is happening, when, and where—and they can share a single view of the truth as they make proactive business decisions and maintain business continuity.

**FIND OUT HOW ACUMATICA ENABLES YOU TO  
STAY RESILIENT IN CHALLENGING TIMES.**

# Everyone has access from anywhere

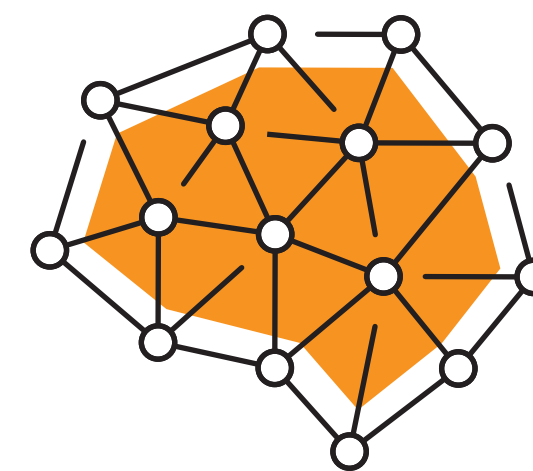


**Acumatica runs in the cloud—all you need is a web browser to get anytime, anywhere access.**



The Acumatica mobile app enables remote workers to handle expense reporting, time, and attendance. Field technicians can access their service routes and customer account information through their handheld devices. While onsite, technicians can access troubleshooting guides, upload images of the work area, and print invoices.

Regardless of where you are, Acumatica supports international, multi-company, and multi-warehouse companies by providing financial consolidations, intercompany eliminations, and reconciliations. Acumatica even handles multiple currencies and enables conversions when necessary.

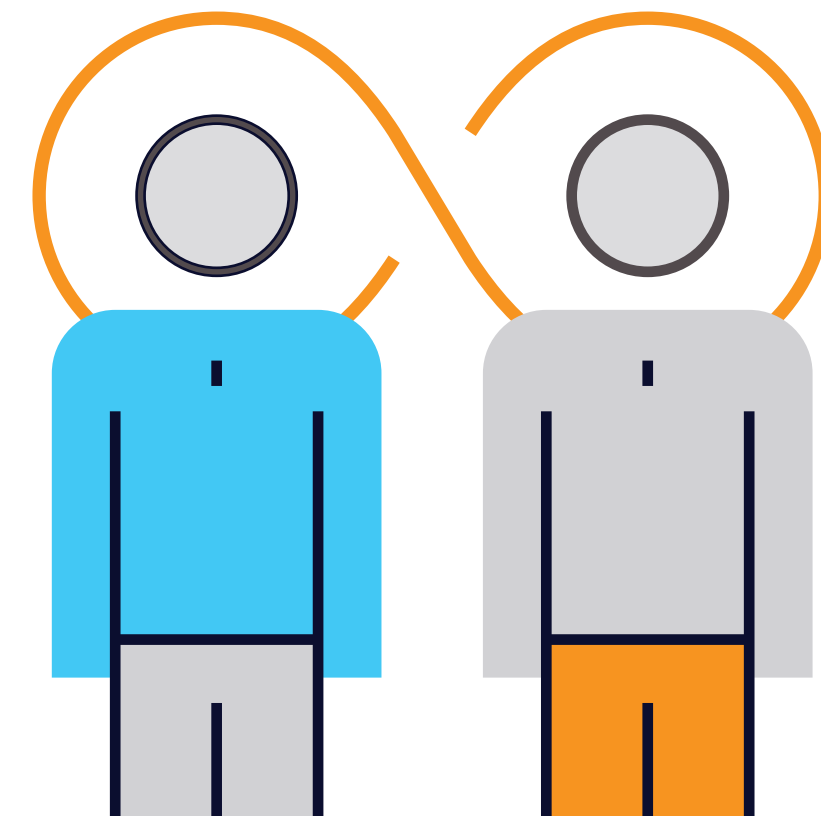


Plus, Acumatica comes with interactive help screens powered by context-sensitive artificial intelligence and machine learning, along with free online training through Acumatica University.

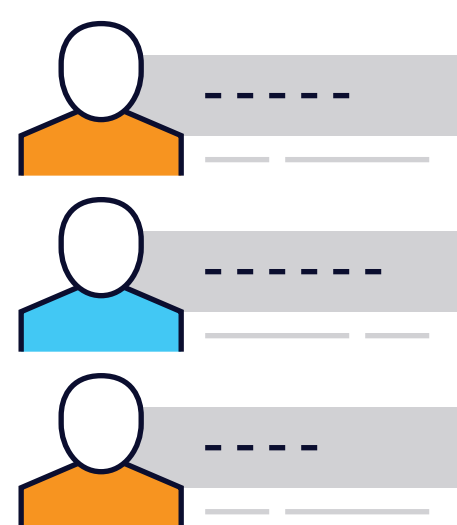
“While our competition struggles to adapt, our team has been able to **work anywhere** and **maintain business continuity** under any scenario because we’re running PennAir on Acumatica in the Cloud.”

– SETH BRAY, CHIEF EXECUTIVE OFFICER, PENNAIR

# Everyone stays connected



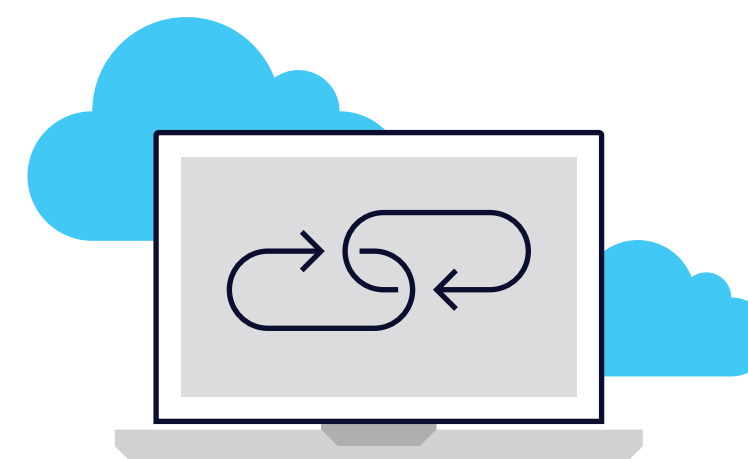
## Working remotely should not mean working in isolation.



Acumatica allows unlimited users, so everyone on your staff can connect from anywhere and be productive. Integration with Microsoft Office products such as Outlook and Teams enables you to collaborate, conduct meetings, and share information instantly.

Acumatica enables you to automate workflows—including business processes, approvals, and notifications—which

increases productivity and supports remote working. The system also allows everyone to share information and company documents among any combination of teams, departments, and external users.

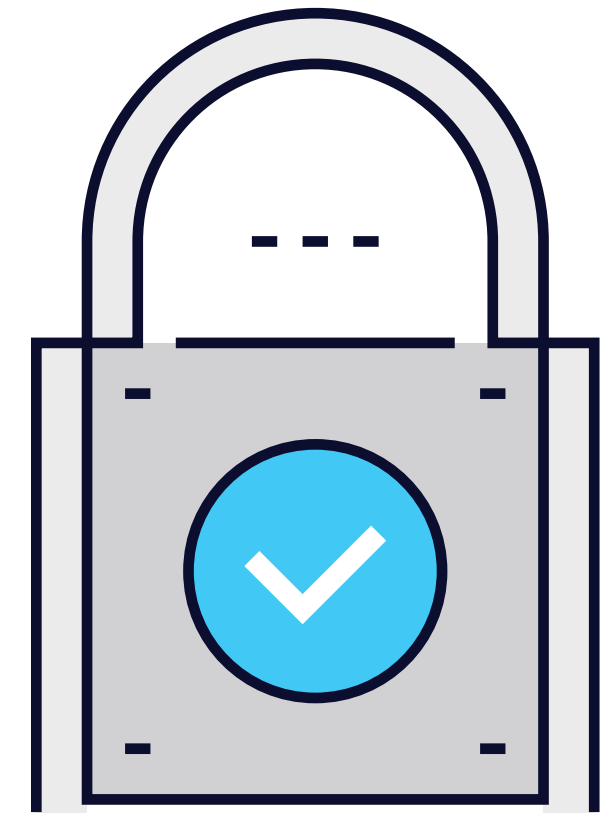


Use Acumatica Portals to help you extend that connection and collaboration to your suppliers, partners, and customers. Our portals provide 24/7 access to account management, document sharing, case reporting, and much more.

“Before Acumatica, we had no way to access the local resources on the network when we were away from the office. **Now we have access** to all of our customer information and technical documents—it’s as easy as picking up the phone or using the app.”

– DAN WILKINS, PRESIDENT, BELL AND COMPANY

# Everyone works safely and securely



**Acumatica is committed to ensuring the integrity and security of your data. The system is built to run in the cloud, and was designed from the beginning with security in mind.**



All data transmissions are protected using robust data encryption techniques to safeguard your proprietary information. Built-in roles and privileges guarantee that

users can only view or edit those areas for which they have responsibility, which helps you maintain segregation of duties.

All Acumatica SaaS deployments are supported by multiple domestic and international data centers that can handle disaster recovery and business continuity for a wide range of situations. Each facility maintains strict security protocols to ensure that no outside personnel can access the physical servers, and uses powerful software to detect and thwart cyberattacks.

“Acumatica relieves me of so much IT responsibility, which is **a huge worry off my mind** and time savings for me. As a small business, we really can’t afford to hire a full time IT guy, so that either fell on my shoulders or we would have to pay someone a lot of money to troubleshoot problems for us.”

– LANCE CASWELL, PRESIDENT, CASWELL INC.

Listen to Acumatica customer stories on how they are staying resilient and driving the business forward.

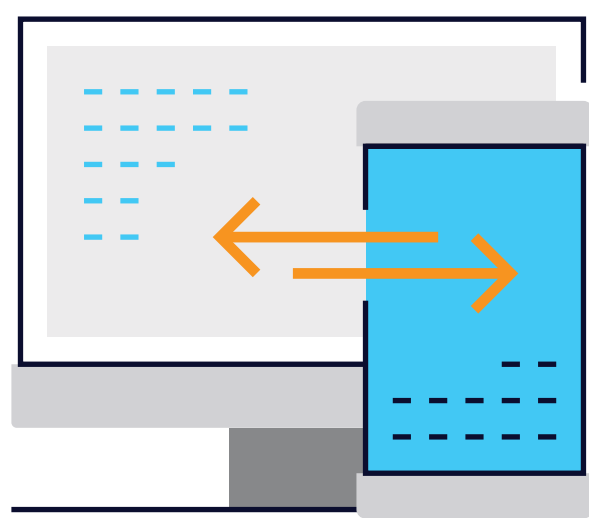


# Everyone has real-time business insights



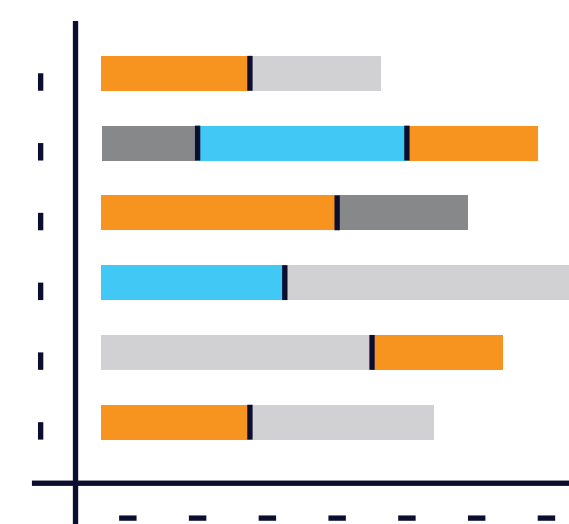
## Acumatica lets everyone see up-to-the-minute data at all times.

All Acumatica modules are integrated and share the same database, so there is no latency and no synchronization issues—everyone sees a single version of the truth.



This visibility is not limited to your financials, but also includes your inventory, warehouse, retail and eCommerce, and field service operations. All activity and reporting are available on dashboards and displayed in real time so that no one is ever “out of the loop.”

Use integrated BI and analytics to understand what the financial and customer data is telling you so you can make informed, actionable decisions.

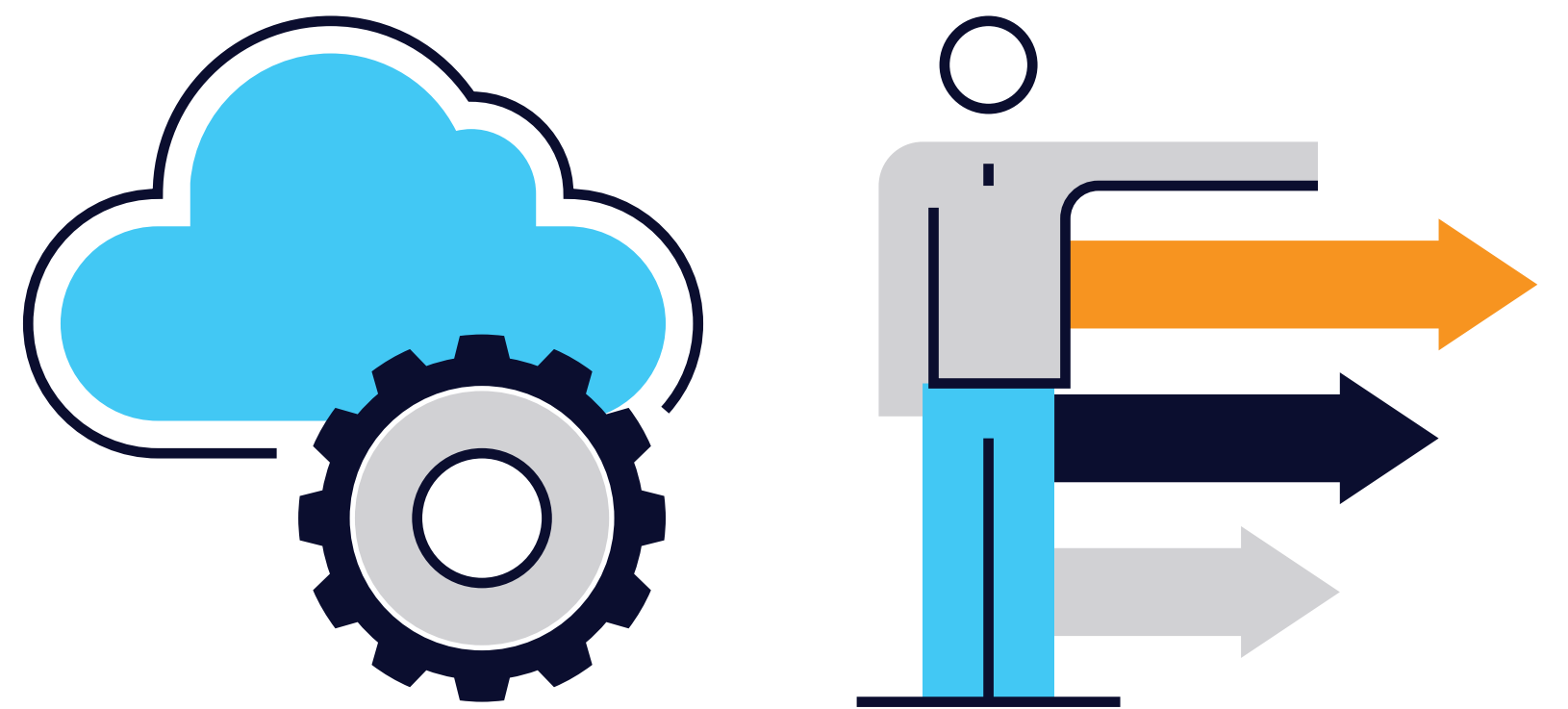


You can also use an extensive library of third-party software to extend the functionality in ways that meet your unique business needs.

For me, the biggest benefit is to be anywhere in the world and **see what's happening in my business, our overall finances, and each job.**

– ANDERSON PINTO, OWNER, HARTZELL CONSTRUCTION

# Everyone is productive



## **Go from quotes to cash within**

**Acumatica.** You can create quotes, convert to a sales order, check inventory availability, run capable-to-promise (CTP), perform credit checks, pick, pack, ship, invoice, and collect payments.

## **Acumatica CRM integrates with**

**Microsoft Outlook** so your sales team can create new leads from their inbox, log activity, and attach e-mail content to CRM. Every member of your team has access to quotes, invoices, support cases, and all other customer activities.

**Acumatica ERP offers secure document management** with integrations to DocuSign and Adobe Sign so you can

continue to execute contracts, send proposals and RFPs, and legally process documents.

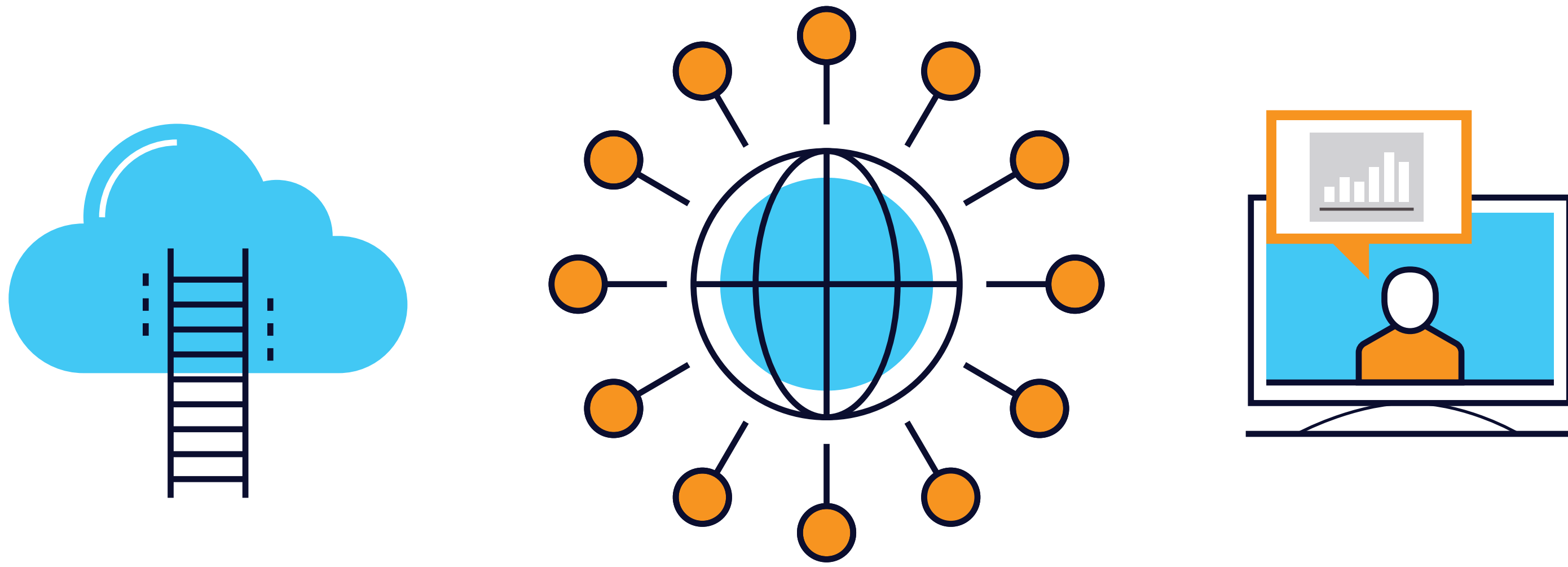
**With Acumatica, you can upgrade on your schedule** and at a time that is convenient to your business.

Administrators can easily export relational versions of all data for reporting, backup, and transfer.

Acumatica is flexible and provides low code and no-code options to customize dashboards, displays, and the application itself to **meet the unique needs of your company.**

“Acumatica’s automation has also allowed us to reassign employees, **freeing them up for other tasks.** We’ve gone from four people doing AR and AP and analytics to one.”

– VALARIE GROVES, FORMER SENIOR DIRECTOR OF FINANCE & ACCOUNTING, ADITI



Regardless of whether having your staff work from home is a temporary decision or a long-term organizational directive, Acumatica can help you power your business even in challenging times.

Acumatica Cloud ERP provides the best business management solution for digitally resilient companies. Built for mobile and telework scenarios and easily integrated with the collaboration tools of your choice, Acumatica delivers flexibility, efficiency, and continuity of operations to growing small and midmarket organizations.

## Business Resilience. Delivered.

Learn how Acumatica can work for your business by visiting us online at [swktech.com](https://www.swktech.com) or by calling 877.979.5462.

